

Delta Strategic Solutions, Inc. (Delta- DSS)

INTERNATIONAL INSURANCE COMPANY- An International Insurance company, required risk assessments for over 100 of their offices throughout the US and areas around the world in which they have offices, including Ireland, Mexico and Europe. Issues of concern include, access and perimeter controls, insider threats and workplace violence, corporate investigations, emergency planning, networks and database security. We had to accommodate different jurisdictional requirements including permitting and other legal considerations, as well as cultural sensitivities and the prevailing political environment. Goals to protect, include their employees and contractors, facilitate protection of data subject to HIPPA and PPI considerations and regulations, help pass stringent audits from their customers including federal and state agencies (to retain those contracts and secure others) , enhance their delivery of services and competitive advantage by initiating and maintaining a robust security posture so that breaches do not occur and they would be more attract to prospective clients. We developed a synergized integrated security platform including technology, expertise and quality personnel that spanned the entire enterprise with the capacity of providing actionable real time information to HQ and response capability to and from any of its locations, 24/7. We facilitated their ongoing growth by acquisition strategy by assisting them with legacy issues they confront that reside in the new operations that they acquire. We incorporated smart technologies like predictive analytics to help us better understand threat patterns and design more effective mitigation systems and strategies while meeting budgetary constraints. We help them leverage information; provide for timely response and effective communication and security strategies with cost effect solutions which actually enhance ROI.

MULTIPLE GLOBAL AUTOMOTIVE SUB ASSEMBLY DESIGNERS AND MANUFACTURERS- A multiple owned conglomerate, international automotive designer and manufacturer of sub assemblies for major automobile manufactures around the world, with operations throughout the world and a complex and extended supply chain. We were primarily tasked with assisting with their 30 plus locations and manufacturing facilities in Mexico and Central America. They need them to be reviewed from a security perspective, gap analysis provided for all, design and implement security and protective matrix that would accommodate the very different plant configurations, employee composition, topography, surrounding environment, prevailing threats and hazards both natural and manmade, operational considerations, supply chain node security concerns, integrations with US Corp operations and the European and Asian, which in itself presented its own set of cultural sensitivity issues, knowledge, skills and training to effectively manage, communicate and effectuate our security mandate. We provided copious training, to their staffs and management in English and Spanish on managing threats inside and outside the plants, situational awareness workshops and coordinated counter surveillance strategies that are weaved into normal operations and are maintained and become part of the operational culture. The plant infrastructures were fortified and hardened where appropriate and maximized the available financial resources by giving them

the most robust protection within the prevailing budgets available for each location. **Designed, implemented and executed quarterly reviews, compliance strategies and conducted audits of personnel, security systems, emerging threats, concerns and vulnerabilities as well as reviewed the viability, utility and the effectiveness of internal controls along a risk vulnerably continuum. Trend analysis provided management with a virtuous feedback loop to support heuristics, benchmarking and corrective action.**

We provided executive protection services for technical staff and management for travel throughout Mexico including areas where police presence was practically nonexistent or questionable in terms of fidelity and veracity. We designed and managed portal to portal transport including motorcade and route selection and security. Our deep connections in the regions with both the authorities and on the ground assets provided us with actionable intelligence to keep those we were charged to protect from danger, bogus checkpoints, or from being interdicted by dangerous cartel operatives. We provided a rolling security envelope and GPS fencing strategies, RFID and other technologies to protect cargo transport and their supply chain which is a critical consideration since almost all manufacturing is JIT so any interdiction of a part or component can shut down assembly operations with attendant and severe financial, operational and customer service adverse impacts.

INTERNATIONAL AVIATION ASSET PROVIDER- International aviation asset provider, headquartered in Columbia, who required guidance, design and implementation of protective strategies. They were concerned about K&R concerns and we provided training for their pilots, support staff and executives to mitigate and frustrate any such design by those wishing them harm. They requested training for their security staff to enhance their respective skills in protecting very expensive aviation equipment and parts, reduce theft, damage, irresponsible or unauthorized use of equipment. Since they provide planes, helicopters and other aviation related logical support around the world including for the US military as a contractor, their protection requirements extended into locations that resided in war zones including Iraq and Afghanistan and accordingly, special high level combat theater appropriate security designs were required and implemented. We conducted internal investigations to determine the reasons for loses of parts and equipment from their facilities requiring embedding investigators with aviation background to work with employees inside departments tasked with determining the sources of the thefts confronted by the Company. These investigations were successful, extremely cost effective, helped eliminate the losses and most importantly providing useful and actionable insights on developing and or changing procedures and controls where breaches where not readily apparent but exploited by the bad actors.